

# Acoustic Feature-Based Sentiment Analysis of Call Center Data

Master's Thesis Defense

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# Roadmap

- Introductions
- Related works
- Proposed methods
  - Acoustic feature-based sentiment recognition using classic machine learning algorithms
  - Acoustic feature-matrix-based sentiment recognition using deep convolutional neural network
- Experiment results
- Conclusion and future works



# Roadmap

- Introductions
  - Problem
  - Motivation
  - Solution
- Related works
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### Introduction

- Sentiment analysis refers to the use of natural language processing, text analysis, computational linguistics, and biometrics to systematically identify, extract, quantify, and study affective states and subjective information (Wikipedia)
- With the advancement of machine learning, sentiment analysis on audio signal has attracted attention



SENTIMENT ANALYSIS

Discovering people opinions, emotions and feelings about a product or service



### Problem

 Identify whether a meeting has been successfully scheduled by the customer in a phone call conversation with a representative





### Motivation

- Models can be used to identify customer's attitude and help monitor representative behaviors in real time during the process of a phone call conversation
- Hard to train sale representatives or build good relationships with customers without monitors
- Manpower is limited compared to the huge amount of data
- Sentiment analysis can help making better business decisions



# Solution

- Two methods proposed
  - Acoustic feature-based sentiment recognition using classic machine learning algorithms
  - Feature-matrix-based sentiment recognition using deep convolutional neural network
- Machine learning models are developed by different learning algorithms for classification and performances are compared
  - SVM with cubic kernel
  - K-nearest neighbor
  - Neural network
  - Deep convolutional neural network



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  - Text-based approach
  - Acoustic feature-based approach
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### Text-based Approach

Text corpora is huge and data are generated daily with an increasing speed



- Many models are proposed to capture text characteristics
  - Lexical based (A Naïve-Bayes Strategy for Sentiment Analysis on English Tweets, Gamallo, 2014)
  - Semantic based (Sentiment Analysis on Twitter, Kumar, 2012)
- Transcribe audio data into text and then do sentiment analysis on text data (Sentiment Analysis of Call Centre Audio Conversation using Text Classification, Ezzat, 2012)



## Acoustic feature-based Approach

- Mel frequency cepstral coefficients
  - Mel Frequency Cepstral Coefficients For Music Modeling. (Logan, 2000)
  - Musical Genre Classification of Audio Signals. (Tzanetakis, 2002)
    - MFCCs are used for music genre classification
  - Automatic emotional speech classification. (Ververidis, 2004)
    - MFCCs are used for emotion recognition



### Acoustic feature-based Approach

- Timbre and Chroma
  - Generating Music from Literature. (Davis, 2014)
  - Classify Music Audio With Timbre and Chroma Features. (Ellis, 2007)
    - "Chroma features are less informative for classes such as artist, but contain information that is almost entirely independence of the spectral features."
  - Unsupervised Approach to Hindi Music Mood Classification. (Patra, 2013)
- Pitch and speech rate
  - The Organizational Voice: The Importance of Voice Pitch and Speech Rate in Organizational Crisis Communication. (Waele, 2017)
    - Critically important when forming impressions



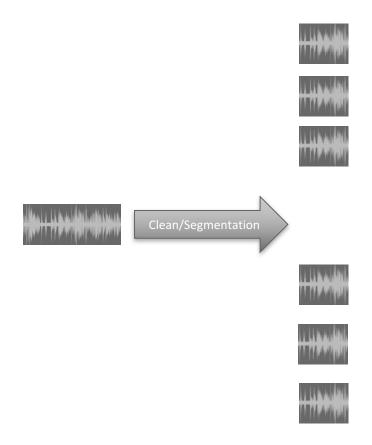
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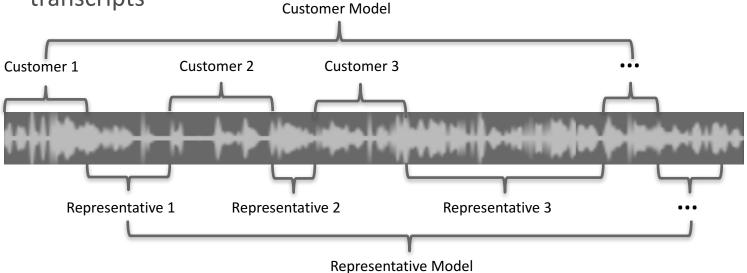
# **Pre-processing and Cleaning**

- Remove ringtone signal and other unrelated parts
  - Several methods have been tried, but none of them worked well
  - Manually

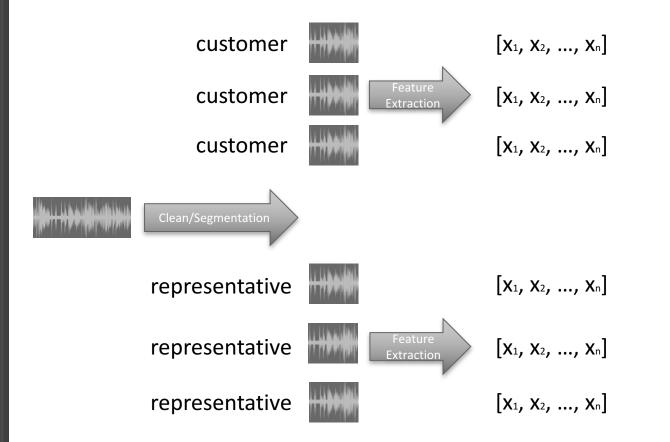


# **Pre-processing and Cleaning**

- Remove ringtone signal and other unrelated parts
- Speaker Diarization
  - Split each audio record into segments by speaker turns using transcripts









### **Feature Extraction**

- Prosody features
- Short-term features



### **Feature Extraction**

- Prosody features
  - Pitch (or frequency)
  - Number of pauses (silence that lasts more than 0.3 seconds)
  - Speech rate (number of words spoken per second)
    Pause

Intensity

Duration

- Intensity (or loudness)
- Duration (total length of a segment)
- Jitter (variation of frequency)
- Shimmer (variation of amplitude)

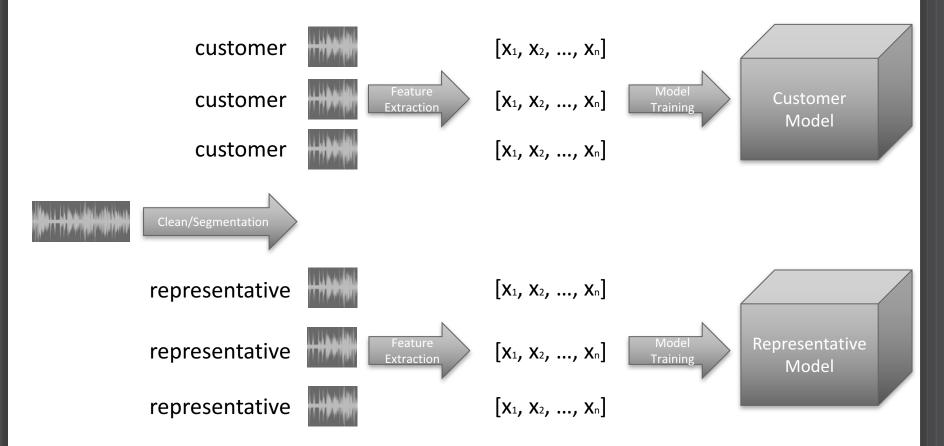
### **Feature Extraction**

- Short-term features
  - Mel-frequency cepstrum coefficients (MFCCs)
  - Chroma

– Timbre

| Feature | Description   |
|---------|---|
| MFCCs   | Mel Frequency Cepstral Coefficients from a<br>cepstral representation where the frequency<br>bands are not linear but distributed according<br>to the mel-scale |
| Chroma  | A representation of the spectral energy where<br>the bins represent equal-tempered pitch classes  |
| Timbre  | The character or quality of a sound or voice as distinct from its pitch and intensity   |







# **Classification Model**

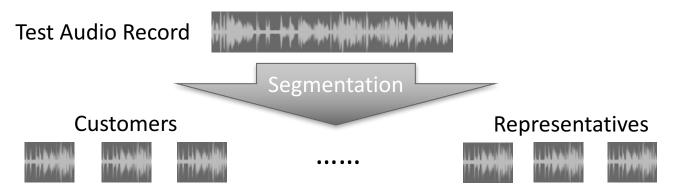
- Build customer model & representative model
  - Based on the according segments group
- Classic machine learning algorithms
  - SVM with cubic kernel
  - K-nearest neighbor
  - Shallow feed forward neural network



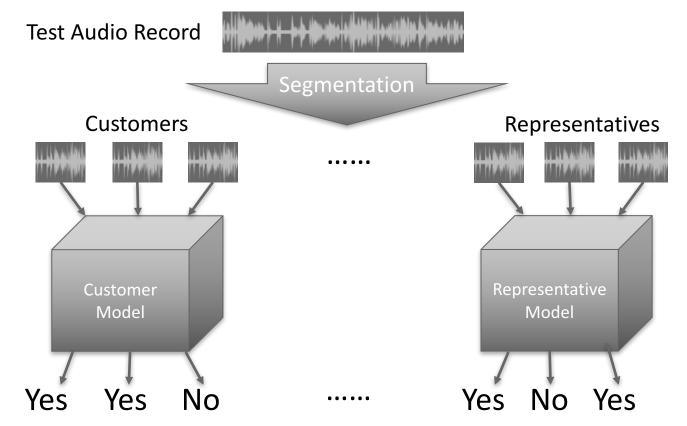
Test Audio Record

hillion ha ha han an ailtean ai

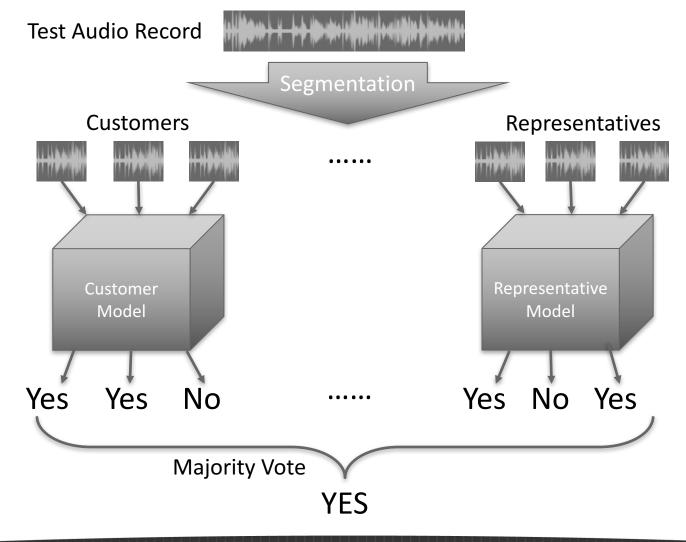














# Method 2 - Deep Learning

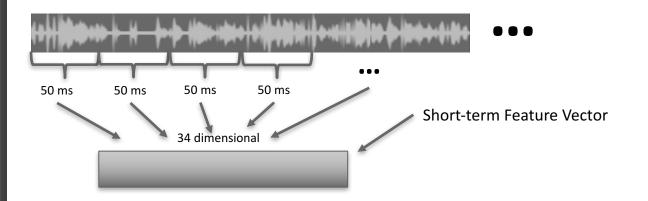
- Deep convolutional neural network has shown unprecedented performance on images, but it can be also used for non-image datasets, such as features in the text, for different classification tasks
- Feeding character-level feature matrix into deep convolutional neural network has achieved competitive results with current state-of-art methods (Zhang, 2015)



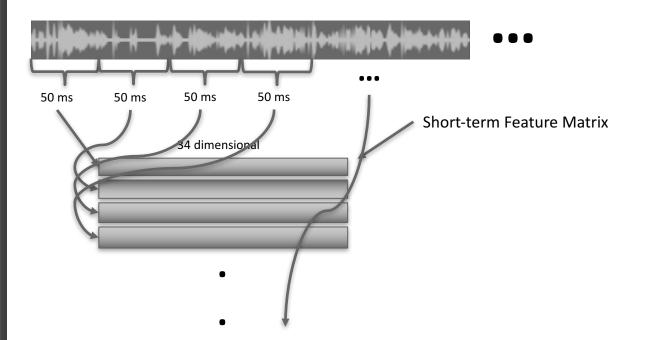




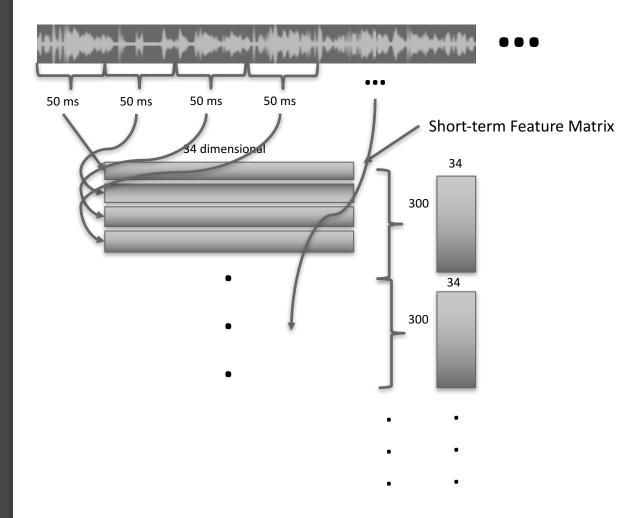




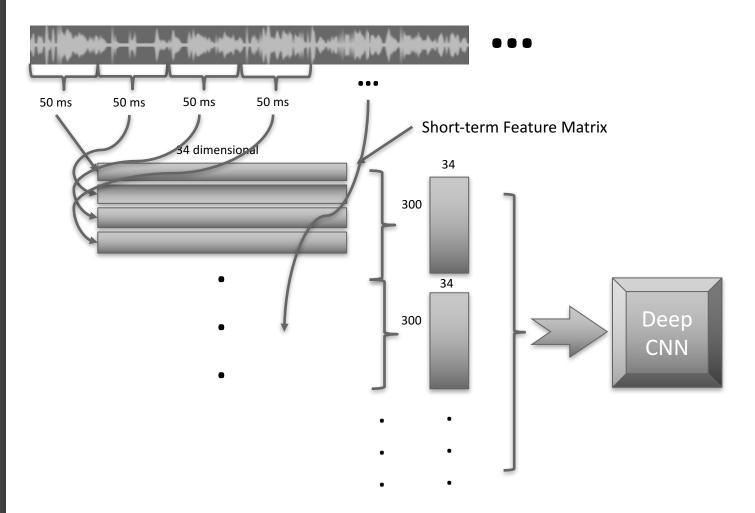




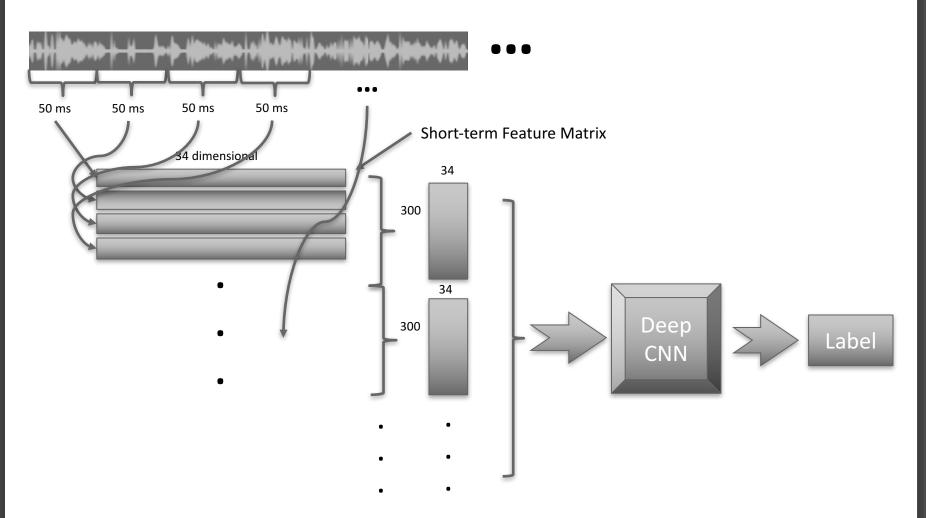






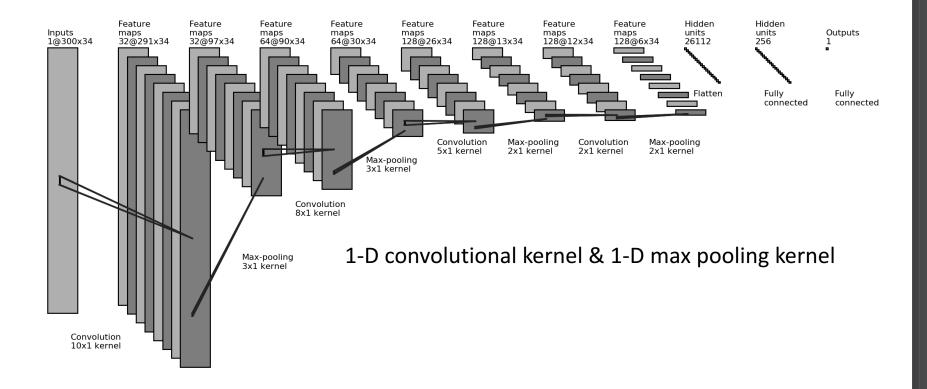








#### Deep Learning - 4 Conv. Layer Architecture





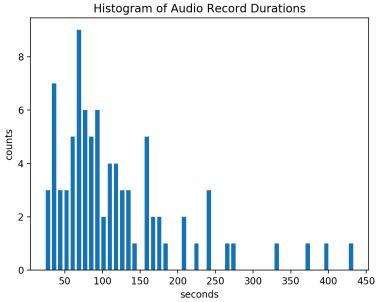
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- Introductions
- Related works
- Data processing pipeline
- Experiment results
  - Dataset
  - Experiment design
  - Experiment results
- Conclusion and future works



### Datasets

- 86 audio records (from 30 seconds to 8 minutes)
  - 2588 segments after speaker diarization
  - Around 30 segments per audio record



|                  | Positive | Negative | Total |
|------------------|----------|----------|-------|
| Audio<br>Records | 31       | 55       | 86    |
| Segments         | 1284     | 1304     | 2588  |



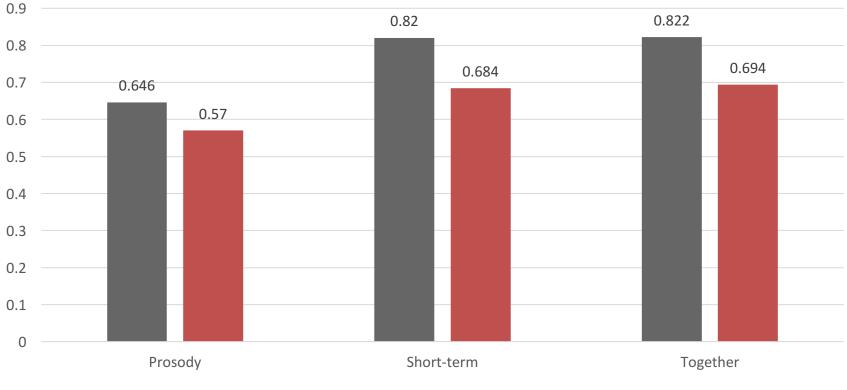
## **Experiment Design**

- Dataset split
  - Training (85%) Testing (15%)
- Learning algorithm
  - Support vector machine with cubic kernel
  - K-nearest neighbor
  - Shallow feed forward neural network
  - Deep convolutional neural network
- Validation
  - Five fold cross validation



## **Experiment Results – Per Segment**

Customer Model vs. Representative Model

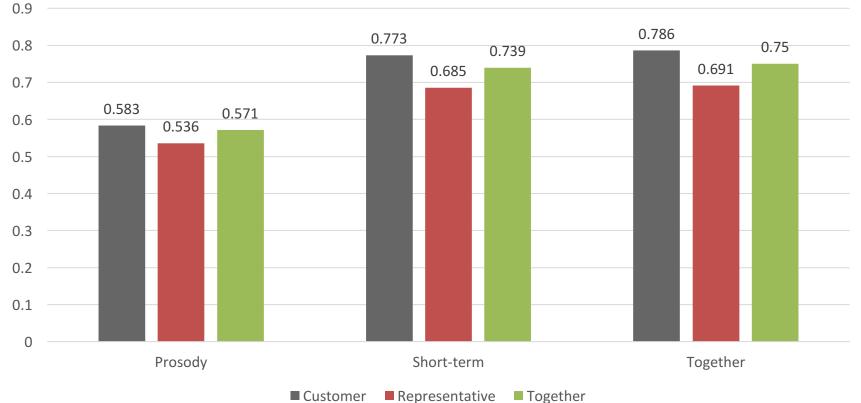


Customer Representative



## Experiment Results – Per Record

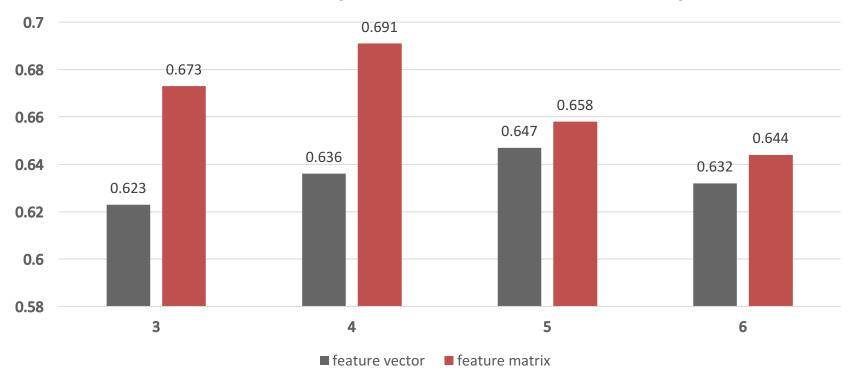
Model Comparison Based On Majority Votes



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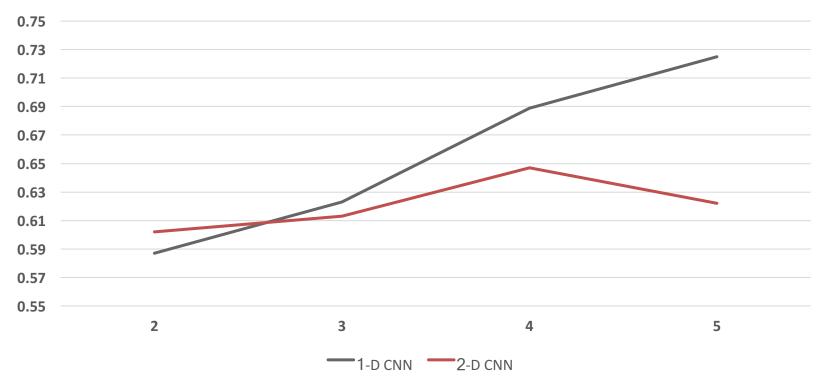


#### **Prediction Accuracy vs. Number of Convolutional Layers**



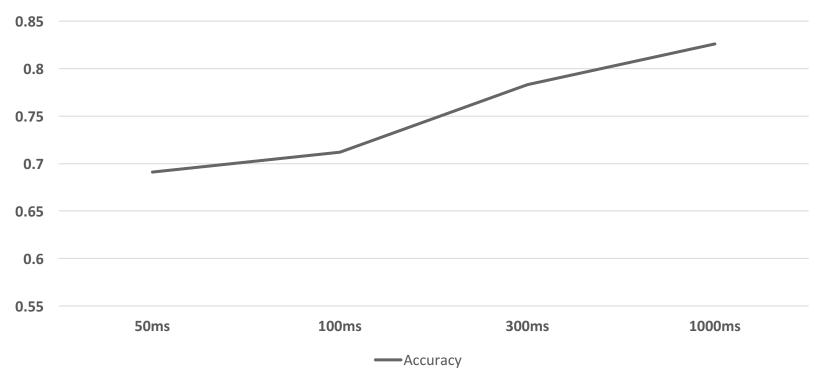


1-D CNN vs. 2-D CNN On Different Pooling Kernel Size



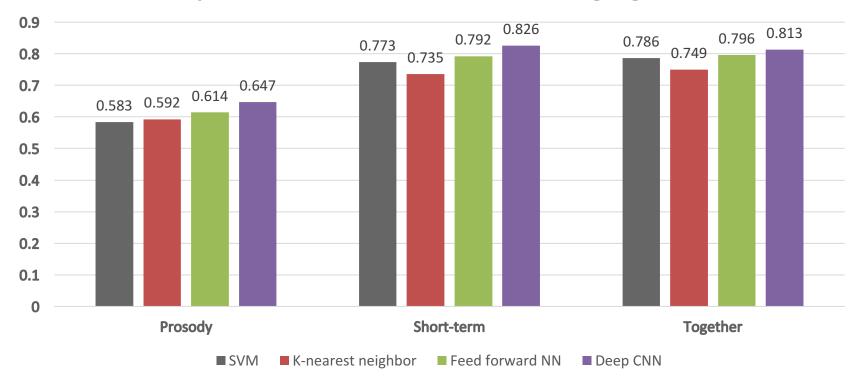


#### **Comparison On Different Window Size**





#### **Comparisons on Different Machine Learning Algorithms**





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## Conclusions

- Short-term features, such as MFCCs, Chroma and timbre are good indicators for sentiment in our dataset
- Temporal information can be captured by feeding feature matrixes into deep convolutional neural networks to improve prediction accuracy



# Contributions

- Two methods have been proposed and implemented in this work
- Different machine learning methods are compared based on experiment results
- Different parameter settings of training deep convolutional neural network on feature matrixes are experimented and results are compared



## **Future Works**

- Automatic speaker diarization process
  - Transcripts are costly and time consuming
- Create better feature representation to feed into deep neural networks
  - Feature matrix is not the end
- Find better features
- Multimodalities
- Collect more data!!!



## Thank You All For Attending!

